

Audited Financial Statements

Westchester Children's Association, Inc.

December 31, 2018 and 2017

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MAIER
MARKEY &
JUSTICE LLP
Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Westchester Children's Association, Inc.

We have audited the accompanying financial statements of Westchester Children's Association, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Westchester Children's Association, Inc. as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Maxim Moskowitz & Justice LLP

White Plains, New York
June 10, 2019

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2018 AND 2017

<u>ASSETS</u>	<u>2018</u>	<u>2017</u>
Current assets:		
Cash and cash equivalents	\$ 184,499	\$ 92,409
Cash and cash equivalents - endowment	191,548	87,453
Grants receivable	140,000	50,000
Pledges receivable	66,150	166,850
Contributions receivable	10,389	50,389
Prepaid expenses	<u>21,979</u>	<u>21,076</u>
Total current assets	614,565	468,177
Investments	2,148,658	2,495,996
Grants receivable, net of present value discount	47,807	50,000
Pledges receivable, net of present value discount	31,206	79,819
Security deposits	9,618	9,618
Property, plant and equipment, net of accumulated depreciation of \$69,138 and \$66,920	<u>4,264</u>	<u>6,482</u>
Total assets	<u>\$ 2,856,118</u>	<u>\$ 3,110,092</u>
 <u>LIABILITIES</u>		
Current liabilities:		
Accounts payable and accrued expenses	\$ 25,618	\$ 27,039
Deferred revenue	12,500	-
Investment derivative liabilities - call options written	<u>59,584</u>	<u>98,062</u>
Total current liabilities	<u>97,702</u>	<u>125,101</u>
 <u>NET ASSETS</u>		
Without donor restrictions		
Undesignated	192,631	289,006
Board-designated	<u>526,992</u>	<u>192,237</u>
Total without donor restrictions	<u>719,623</u>	<u>481,243</u>
With donor restrictions		
Restricted by purpose or time	285,163	250,118
Restricted in perpetuity	<u>1,753,630</u>	<u>2,253,630</u>
Total with donor restrictions	<u>2,038,793</u>	<u>2,503,748</u>
Total net assets	<u>2,758,416</u>	<u>2,984,991</u>
Total liabilities and net assets	<u>\$ 2,856,118</u>	<u>\$ 3,110,092</u>

See accompanying notes.

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
 STATEMENT OF ACTIVITIES
 FOR THE YEAR ENDED DECEMBER 31, 2018

	Without Donor Restrictions	With Donor Restrictions	Total
<u>SUPPORT AND REVENUE</u>			
Contributions	\$ 160,949	\$ -	\$ 160,949
Grant income	149,500	190,000	339,500
Special events, net	219,017	-	219,017
Income (loss) from investments, net	(33,230)	-	(33,230)
Other miscellaneous income	9,631	-	9,631
Net assets released from restriction	154,955	(154,955)	-
Total support and revenue	660,822	35,045	695,867
<u>EXPENSES</u>			
Program services	684,777	-	684,777
Management and general	96,027	-	96,027
Fundraising	141,638	-	141,638
Total expenses	922,442	-	922,442
 <u>CHANGE IN NET ASSETS</u>			
	(261,620)	35,045	(226,575)
<u>NET ASSETS AT BEGINNING OF YEAR</u>			
Transfer of net assets released by donor from restricted in perpetuity	481,243	2,503,748	2,984,991
	500,000	(500,000)	-
<u>NET ASSETS AT END OF YEAR</u>	\$ 719,623	\$ 2,038,793	\$ 2,758,416

See accompanying notes.

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2017

	Without Donor Restrictions	With Donor Restrictions	Total
<u>SUPPORT AND REVENUE</u>			
Contributions	\$ 193,731	\$ -	\$ 193,731
Grant income	117,500	175,000	292,500
Special events, net	210,055	-	210,055
Income from investments, net	143,652	-	143,652
Other miscellaneous income	57,702	-	57,702
Net assets released from restriction	<u>242,892</u>	<u>(242,892)</u>	<u>-</u>
Total support and revenue	<u>965,532</u>	<u>(67,892)</u>	<u>897,640</u>
<u>EXPENSES</u>			
Program services	678,376	-	678,376
Management and general	59,988	-	59,988
Fundraising	<u>130,360</u>	<u>-</u>	<u>130,360</u>
Total expenses	<u>868,724</u>	<u>-</u>	<u>868,724</u>
CHANGE IN NET ASSETS	96,808	(67,892)	28,916
NET ASSETS AT BEGINNING OF YEAR	<u>384,435</u>	<u>2,571,640</u>	<u>2,956,075</u>
NET ASSETS AT END OF YEAR	<u>\$ 481,243</u>	<u>\$ 2,503,748</u>	<u>\$ 2,984,991</u>

See accompanying notes.

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2018

	Program services	Management and general		Fundraising	Total
Salaries, benefits & taxes	\$ 499,518	\$ 44,272	\$	\$ 107,762	\$ 651,552
Rent	44,381	7,397		7,397	59,175
Program activities	28,508	-		-	28,508
Credit card and bank charges	2,465	411		413	3,289
Professional fees	51,922	34,030		15,075	101,027
Telephone and internet	2,601	417		417	3,435
Travel and meals	6,107	448		2,250	8,805
Office expenses	3,099	775		560	4,434
Postage and shipping	1,732	230		229	2,191
Printing and publications	9,824	1,048		2,365	13,237
Miscellaneous	(236)	545		200	509
Technology, software and support	15,864	4,277		2,425	22,566
Conferences, seminars and dues	4,247	42		955	5,244
Depreciation	2,218	-		-	2,218
Equipment and maintenance	7,235	1,441		1,167	9,843
Advertising	2,094	270		-	2,364
Insurance	3,198	424		423	4,045
Total expenses	\$ 684,777	\$ 96,027	\$	\$ 141,638	\$ 922,442

See accompanying notes.

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2017

	Program services	Management and general	Fundraising	Total
Salaries, benefits & taxes	\$ 510,720	\$ 33,095	\$ 97,866	\$ 641,681
Rent	43,708	7,284	7,284	58,276
Program activities	15,515	-	-	15,515
Credit card and bank charges	2,398	409	400	3,207
Professional fees	43,062	10,875	13,699	67,636
Telephone and internet	2,444	386	386	3,216
Travel and meals	4,187	669	2,795	7,651
Office expenses	2,818	445	463	3,726
Postage and shipping	3,198	307	325	3,830
Printing and publications	14,862	1,474	2,638	18,974
Miscellaneous	718	499	(968)	249
Technology, software and support	14,845	2,048	2,010	18,903
Conferences, seminars and dues	6,121	59	316	6,496
Depreciation	1,674	290	268	2,232
Equipment and maintenance	7,549	1,157	1,157	9,863
Advertising	210	270	1,000	1,480
Insurance	4,347	721	721	5,789
Total expenses	\$ 678,376	\$ 59,988	\$ 130,360	\$ 868,724

See accompanying notes.

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

	<u>2018</u>	<u>2017</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ (226,575)	\$ 28,916
Adjustments to reconcile change in net assets to net cash used by operating activities:		
Depreciation expense	2,218	2,232
Change in unrealized (gain)/loss on investments	249,549	(69,000)
(Increase) decrease in:		
Grants receivable	(87,807)	(100,000)
Pledges receivable	149,313	31,549
Contributions receivable	40,000	(50,389)
Prepaid expenses	(903)	14,390
Increase (decrease) in:		
Accounts payable and accrued expenses	(1,421)	10,075
Deferred revenue	12,500	-
Investment derivative liabilities - options	<u>(38,478)</u>	<u>31,488</u>
Net cash provided/(used) by operating activities	<u>98,396</u>	<u>(100,739)</u>
 CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of investments	(1,257,094)	(1,404,431)
Proceeds from sale of investments	<u>1,354,883</u>	<u>1,357,066</u>
Net cash provided/(used) by investing activities	<u>97,789</u>	<u>(47,365)</u>
 CASH FLOWS FROM FINANCING ACTIVITIES:		
Repayment of capital lease payable	<u>-</u>	<u>(409)</u>
Net cash used in financing activities	<u>-</u>	<u>(409)</u>
 Net increase(decrease) in cash and cash equivalents	196,185	(148,513)
Cash and cash equivalents at beginning of year	<u>179,862</u>	<u>328,375</u>
Cash and cash equivalents at end of year	<u>\$ 376,047</u>	<u>\$ 179,862</u>

See accompanying notes.

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

Note 1 – Nature of organization

Westchester Children's Association, Inc. ("the Organization") was established to improve the lives of Westchester's children by keeping their well-being at the top of the public agenda. The Organization does this by identifying and promoting the needs of children and youth and advocating for public policies, investments and programs that meet those needs.

The Organization's strategies include the collection and analysis of public data, research and study of current issues, public education and training, community mobilization, coalition building and direct advocacy. In 2018 this included early childhood support, youth justice, youth development, positive school climates and homeless children and youth.

The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

The Organization receives contributions from individuals, corporations, foundations, other organizations and trusts.

Note 2 - Summary of significant accounting policies

Basis of accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and in accordance with accounting principles generally accepted in the United States of America.

Basis of presentation

The Organization records contributions for accounting and reporting purposes based on the existence or absence of donor-imposed restrictions. Accordingly, net assets (which are the Organization's cumulative change in net assets) and changes therein are classified and reported as follows:

Net assets without donor restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets available for operating expenses.

Net assets with donor restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met with the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that the original principal amount of the contributions are maintained in perpetuity and cannot be used for operations.

Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the contribution was restricted has been fulfilled, or both.

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

Note 2 – Summary of significant accounting policies (continued)

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Pledges and contributions

The Organization records unconditional promises to give (pledges) as receivables and contributions within the appropriate net asset category based on the existence or absence of donor-imposed restrictions.

Functional allocation of expenses

The costs of program, supporting services and fundraising have been summarized on a functional basis in the statements of activities. Expenses are charged to program services, management and general and fundraising based on specific identification and allocations by management.

Advertising

Advertising costs are expensed as incurred. Advertising expense was \$2,364 and \$1,480 for the years ended December 31, 2018 and 2017, respectively.

Cash equivalents

Cash equivalents consist of highly liquid investments with original maturities of 90 days or less.

Allowance for doubtful accounts

As of December 31, 2018 and 2017, the Organization deems all grants, pledges and contributions receivable to be collectible and accordingly, does not have an allowance for doubtful accounts. Such estimate is based on management's experience, the aging of receivables, subsequent receipts and current economic conditions.

Grants receivable

Grants that are expected to be collected within one year are recorded at their net realizable value. Grants that are expected to be collected in future years are recorded at the present value of the amount expected to be collected.

Property and equipment

Property and equipment are recorded at cost. Contributions of property and equipment are recorded at fair value at the date of donation. Depreciation is calculated using the double declining balance method over the estimated useful life of each asset.

Expenditures for maintenance and repairs are charged to expense, and renewals and betterments are capitalized. Upon sale or retirement, the cost of the asset and the related accumulated depreciation are removed from the accounts, and the remaining gain or loss is included in the results of operations.

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

Note 2 – Summary of significant accounting policies (continued)

Concentration of credit risk

The Organization's financial instruments that are potentially exposed to concentrations of credit risk consist primarily of cash, cash equivalents, investments and receivables. The Organization places its cash and cash equivalents with what it believes to be quality financial institutions. At times, during the year, cash balances exceeded the FDIC insurance limit. However, the Organization has not experienced any losses on these accounts to date. The Organization's investments are subject to certain risks including interest rate, market volatility, liquidity and credit risk. Due to the uncertainty related to the aforementioned risks, it is reasonably possible that changes in these risks could materially affect the fair value of the Organization's investments reported in the accompanying statements of financial position at December 31, 2018 and 2017. The Organization monitors the collectability of its receivables. As a consequence, the Organization believes no significant concentrations of credit risk exist with respect to its cash, cash equivalents, investments and receivables.

Presentation

Certain amounts previously reported have been reclassified to conform to the 2018 presentation.

Accounting pronouncements adopted

In August 2016, the FASB issued (ASU) 2016-14, *Not-for-Profit Entities: Topic 958*. The amendments in this Update affect not-for-profit entity's (NFP's) and the users of their general-purpose financial statements. In addition to changes in terminology used to describe categories of net assets throughout the financial statements, new disclosures were added regarding liquidity and availability of resources. The Organization has implemented the ASU effective for the year ended December 31, 2018.

A recap of the net asset reclassifications and restatements driven by the adoption of the ASU as of December 31, 2017 follows:

<u>Net Asset Classifications</u>	<u>With Donor Restrictions</u>
As previously presented	
Temporarily restricted	\$ 250,118
Permanently restricted	\$ 2,253,630
As restated	
Restricted by purpose or time	\$ 250,118
Restricted in perpetuity	\$ 2,253,630

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

Note 2 – Summary of significant accounting policies (continued)

Investments

Investments are reported at fair market value and are based primarily on quoted market prices or estimated fair value.

Investment derivatives - options

The Organization is subject to equity price risk in the normal course of pursuing its investment objectives. The Organization may enter into options for use as an economic hedge against certain equity positions held in the Organization's portfolio holdings. Option contracts purchased give the Organization the right, but not the obligation, to buy or sell within a limited time, a financial instrument at a contracted price that may also be settled in cash, based on differentials between specified indices or prices.

Options written (meaning sold) give the Organization the obligation to buy or sell within a limited time, a financial instrument at a contracted price that may also be settled in cash, based on differentials between specified indices or prices. The Organization's investment advisor currently utilizes a covered call option trading strategy which results in written options being recorded as liabilities on the Statement of Financial Position.

Uncertain tax positions

The Organization has adopted the Financial Accounting Standards Board ("FASB") issued Codification Topic 740, on accounting for uncertainty in income taxes, which addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under this guidance, the Organization may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. The guidance on accounting for uncertainty in income taxes also addresses derecognition, classification, interest and penalties on income taxes, and accounting in interim periods.

Management evaluated the Organization's tax positions and concluded that the Organization has taken no uncertain tax positions that require adjustment to the financial statements to comply with the provisions of this guidance. Generally, the Organization is no longer subject to income tax examinations by U.S. federal, state or local tax authorities for years before 2014, which is the standard statute of limitations look-back period.

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

Note 3 – Liquidity and availability

Financial assets available for general expenditure, that is without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

Cash and cash equivalents	\$	184,499
Grants, pledges and contributions receivables		216,539
		216,539
	\$	401,038

The Organization's endowment funds consist of donor-restricted contributions, unrestricted contributions that the board designated for investment and the income generated by the investments, less amounts transferred, with board approval, to cover general expenditures. Donor restricted contributions are not available for general expenditure; however, the income earned on the contributions is available for general expenditures with board approval.

At December 31, 2018 the Organization had an additional \$526,992 in without donor restrictions - board designated funds that could be made available, with board approval, to cover general expenditures. These amounts are in excess of net assets restricted in perpetuity. All of the investments held in the endowment are held in Level I and Level II assets (as described in Note 5) that are expected to be readily marketable.

The Organization's endowment is subject to an annual spending rate no greater than 5%, as described in Note 9. Although management does not intend to spend from the board-designated portion of the endowment, these amounts could be made available if necessary.

Note 4 – Pledges receivable

Pledges receivable represent amounts due from donors for multiyear unconditional pledges. Pledges receivable are shown net of a discount on future collections. Payments on the pledges are expected to be received as follows:

	<u>2018</u>	<u>2017</u>
Amounts due in:		
Less than one year	\$66,150	\$166,850
One to five years	33,650	85,925
Total pledges receivable	99,800	252,775
Less unamortized discount	(2,444)	(6,106)
Pledges receivable, net	97,356	246,669
Less current portion	66,150	166,850
Long term pledges receivable, net	\$31,206	\$79,819

The pledges receivable due in one to five years were discounted at a rate of five percent.

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

Note 5— Investments and fair value measurements

Investments are presented in the financial statements at fair market value and consist of the following as of December 31, 2018 and 2017:

	<u>Cost</u>		<u>Market Value</u>	
	<u>2018</u>	<u>2017</u>	<u>2018</u>	<u>2017</u>
Assets:				
Equities	\$ 1,016,453	\$ 1,106,383	\$ 1,021,459	\$ 1,261,371
Corporate bonds	1,132,844	1,195,448	1,127,199	1,234,625
Total	<u>\$ 2,149,297</u>	<u>\$ 2,301,831</u>	<u>\$ 2,148,658</u>	<u>\$ 2,495,996</u>
Liabilities:				
Investment derivative liabilities				
- call options written	\$ 61,650	\$ 58,150	\$ 59,584	\$ 98,062
Total	<u>\$ 61,650</u>	<u>\$ 58,150</u>	<u>\$ 59,584</u>	<u>\$ 98,062</u>

Investment returns for the years ended December 31, 2018 and 2017, consisted of the following:

	<u>2018</u>	<u>2017</u>
Investment returns:		
Interest and dividends	\$86,727	\$80,453
Realized and unrealized gains/(losses) of investments	<u>(87,372)</u>	<u>96,633</u>
Investment return, net of expenses	(645)	177,086
Investment expenses	<u>(32,585)</u>	<u>(33,434)</u>
Total return (loss) on investment	<u><u>(\$33,230)</u></u>	<u><u>\$143,652</u></u>

The Financial Accounting Standards Board Statement ("FASB") defines fair value as the price that would be received for an asset or paid to transfer a liability (an exit price) in the Organization's principal or most advantageous market in an orderly transaction between market participants on the measurement date.

The standard establishes a fair value hierarchy which requires the Organization to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level I - Quoted prices are available in active markets for identical investments as of the reporting date. The type of investments included in Level I include listed equities, securities and listed derivatives.

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

Note 5— Investments and fair value measurements (continued)

Level II—Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies. Investments which are generally included in this category include corporate and municipal bonds and loans, less liquid and restricted equity securities and certain over-the-counter derivatives.

Level III—Pricing inputs are unobservable for the investment and includes situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant management judgment or estimation. Investments that are included in this category generally include general and limited partnership interests in corporate private equity and real estate funds, mezzanine funds, funds of hedge funds, distressed debt and non-investment grade residual interests in securitizations and collateralized debt obligations.

As of December 31, 2018 and 2017, the Organization does not have any Level III investments.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following table summarizes the levels in the fair value hierarchy that the Organization's investments fall into as of December 31, 2018:

<u>Type</u>	<u>Level I</u>	<u>Level II</u>	<u>Level III</u>	<u>Total</u>
Assets:				
Equities	\$ 1,021,459	\$ -	\$ -	\$ 1,021,459
Corporate bonds	-	1,127,199	-	1,127,199
Total	<u>\$ 1,021,459</u>	<u>\$ 1,127,199</u>	<u>\$ -</u>	<u>\$ 2,148,658</u>
Liabilities:				
Investment derivative liabilities				
- call options written	\$ 59,584	\$ -	\$ -	\$ 59,584
Total	<u>\$ 59,584</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 59,584</u>

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

Note 5– Investments and fair value measurements (continued)

The following table summarizes the levels in the fair value hierarchy that the Organization's investments fall into as of December 31, 2017:

<u>Type</u>	<u>Level I</u>	<u>Level II</u>	<u>Level III</u>	<u>Total</u>
Assets:				
Equities	\$ 1,261,371	\$ -	\$ -	\$ 1,261,371
Corporate bonds	-	1,234,625	-	1,234,625
Total	<u>\$ 1,261,371</u>	<u>\$ 1,234,625</u>	<u>\$ -</u>	<u>\$ 2,495,996</u>
Liabilities:				
Investment derivative liabilities				
- call options	\$ 98,062	\$ -	\$ -	\$ 98,062
Total	<u>\$ 98,062</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 98,062</u>

The corporate bonds that are level II investments are valued through a pricing service based on broker quotes whose valuation models are generally based on maturity dates, expected recovery, yield or discount rate and volatility.

There were no transfers between Level I and II during the years ending December 31, 2018 and 2017.

Note 6 – Property, plant and equipment

Property, plant and equipment consist of the following as of December 31, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Equipment	\$ 20,499	\$ 20,499
Furniture and fixtures	52,903	52,903
Less: accumulated depreciation	<u>(69,138)</u>	<u>(66,920)</u>
	<u>\$ 4,264</u>	<u>\$ 6,482</u>

Depreciation expense was \$2,218 and \$2,232 for the years ended December 31, 2018 and 2017, respectively.

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

Note 7 – Board-designated net assets

Board designated net assets as of December 31, 2018 and 2017, consisted of the following:

	<u>2018</u>	<u>2017</u>
Balance, beginning of year	\$ 192,237	\$ 218,585
Interest and dividends	86,727	80,453
Net appreciation or depreciation of investments	(119,957)	63,199
Transfer of net assets released by donor from restricted in perpetuity	500,000	-
Transfer of endowment assets for operating expenditures	<u>(132,015)</u>	<u>(170,000)</u>
Balance, end of year	<u>\$ 526,992</u>	<u>\$ 192,237</u>

Note 8 – Net assets with donor restrictions

Net assets restricted by purpose or time

The transactions in net assets with temporary donor restrictions during the year ended December 31, 2018 were as follows:

	<u>December 31, 2017</u>	<u>Additions</u>	<u>Net Assets Released from Restrictions</u>	<u>December 31, 2018</u>
Foundations	\$ 112,500	\$ 190,000	\$ (112,500)	\$ 190,000
Readi Campaign	5,000	-	(5,000)	-
Centennial Campaign	132,618	-	(37,455)	95,163
Total	<u>\$ 250,118</u>	<u>\$ 190,000</u>	<u>\$ (154,955)</u>	<u>\$ 285,163</u>

The transactions in net assets with temporary donor restrictions during the year ended December 31, 2017 were as follows:

	<u>December 31, 2016</u>	<u>Additions</u>	<u>Net Assets Released from Restrictions</u>	<u>December 31, 2017</u>
Foundations	\$ 59,792	\$ 175,000	\$ (122,292)	\$ 112,500
Readi Campaign	5,000	-	-	5,000
Centennial Campaign	253,218	-	(120,600)	132,618
Total	<u>\$ 318,010</u>	<u>\$ 175,000</u>	<u>\$ (242,892)</u>	<u>\$ 250,118</u>

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
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DECEMBER 31, 2018 AND 2017

Note 8 – Net assets with donor restrictions (continued)

Net assets with perpetual donor restrictions

As of December 31, 2018 and December 31, 2017, net assets with perpetual donor restrictions consisted of the following:

	<u>2018</u>	<u>2017</u>
Balance, beginning of year	\$ 2,253,630	\$ 2,253,630
Transfer of net assets released by donor from restricted in perpetuity	<u>(500,000)</u>	<u>-</u>
Balance, end of year	<u>\$ 1,753,630</u>	<u>\$ 2,253,630</u>

In December 2018, the market value of the Organization's endowment dropped below the original principal amount of the restricted in perpetuity net assets. This event met the conditions of a donor to transfer their donation of \$500,000 from restricted in perpetuity to without donor restrictions - board designated. Subsequently, the Executive Director and Treasurer approved the \$500,000 transfer of net assets restricted in perpetuity to without donor restrictions - board designated per the donor's terms and in accordance with NYPMIFA.

Note 9 – Endowment

The Organization's endowment consists of net assets restricted in perpetuity, of certain donor restricted contributions, to be held indefinitely, as well as net assets without donor restrictions – board designated net assets. The income from all net assets restricted in perpetuity is restricted until released by the Board.

Interpretation of relevant law

The Board of Directors of the Organization has interpreted the New York Prudent Management of Institutional Funds Act (NYPMIFA) as requiring the preservation of the fair value of the original funds as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization retains in perpetuity (a) the original value of initial and subsequent gift amounts donated to the endowment and (b) any accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by NYPMIFA.

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

Note 9 – Endowment (continued)

In accordance with NYPMIFA, the Organization considers the following factors in making a determination to appropriate or invest endowment funds:

1. the duration and preservation of the fund;
2. the purposes of the Organization and the fund;
3. general economic conditions;
4. the possible effect of inflation and deflation;
5. the expected total return from income and the appreciation of investments;
6. other resources of the Organization; and
7. the investment policies of the Organization

Endowment assets and liabilities consist of the following as of December 31, 2018 and December 31, 2017:

	<u>2018</u>	<u>2017</u>
Cash and cash equivalents - endowments	\$ 191,548	\$ 87,453
Investments - equities	1,021,459	1,261,371
Investments - corporate bonds	1,127,199	1,234,625
	<u>2,148,658</u>	<u>2,495,996</u>
Total endowment assets	2,340,206	2,583,449
Less: investment derivative liabilities - call options written	59,584	98,062
Total endowment	<u>\$ 2,280,622</u>	<u>\$ 2,485,387</u>

Endowment net assets by type of fund consist of the following as of December 31, 2108 and December 31, 2017:

	<u>2018</u>	<u>2017</u>
Without donor restrictions		
Undesignated	\$ -	\$ 39,520
Board-designated	526,992	192,237
With donor restrictions		
Restricted in perpetuity	1,753,630	2,253,630
Total endowment	<u>\$ 2,280,622</u>	<u>\$ 2,485,387</u>

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

Note 9 – Endowment (continued)

Return objectives and risk parameters

The objectives of the Organization are to maximize long-term returns consistent with prudent levels of risk. Investment returns are expected to provide adequate funds to sufficiently support designated needs and preserve or enhance the real value of the fund. The Board understands that some risk is appropriate for the generation of investment income but does not want to be exposed to more than a cumulative 25% loss of market value.

Strategies employed for achieving objectives

To satisfy its long-term rate of return objectives, the Organization assets should be invested in accordance with sound investment practices which emphasize long-term investment fundamentals and preservation of principal.

Invested assets must have a higher degree of principal protection while generating investment income on a risk-adjusted basis.

Spending policy

Distributions from the investment portfolio will be made in an amount to approximate 90% of the long-run return over inflation of the portfolio (“real rate of return”). That amount will be no greater than 5% (with a recommended range of 3%-5%) of the value of the investment portfolio.

The value of the investment portfolio will be based on the month-end portfolio value of the month immediately prior to the Board of Director’s approval of the budget. The amount to be distributed each year shall be recommended annually by the Finance Committee as part of the budget review and approval process, based on an evaluation of the Organization’s actual portfolio performance and financial operations needs.

Additional amounts above 5% recommended by the Finance Committee require the approval of a separate resolution by the Board of Directors.

Note 10 – Special events

As part of its fundraising efforts, the Organization holds periodic special events. Revenue for special events is recognized in the period in which the event is held. Direct expenses associated with special events are netted against such revenue as follows:

	<u>2018</u>	<u>2017</u>
Special event revenue	\$297,295	\$290,995
Special event direct expenses	<u>78,278</u>	<u>80,940</u>
Special event revenue, net	<u><u>\$219,017</u></u>	<u><u>\$210,055</u></u>

WESTCHESTER CHILDREN'S ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
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Note 11 – Lease commitment

The Organization leases office space under the terms of a lease which expires in 2020. Rent expense related to this lease was \$59,175 and \$58,276 for the years ended December 31, 2018 and 2017, respectively. The rental agreement does not provide incremental rent increases; therefore, the rent expense is not recorded on a straight line basis.

Minimum future payments under the lease term for the years ending December 31st are as follows:

<u>Year</u>	
2019	\$ 57,707
2020	<u>38,471</u>
	<u>\$ 96,178</u>

Note 12 – Risks and uncertainties

The Organization invests in various types of securities which are exposed to various risks, such as interest rate risk, financial market risk and credit risk. Due to the level of risk associated with investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that those changes could materially affect the amounts reported in the financial statements.

Note 13 – Retirement plan

The Organization sponsors a qualified 401(k) retirement plan for employees with at least one year of employment. The Organization makes a contribution of four percent of an employee's salary, regardless of whether the employee contributes to the plan. The Organization incurred \$14,818 and \$18,654 of expense in relation to this plan for the years ended December 31, 2018 and 2017, respectively.

Note 14 – Subsequent events

Management has evaluated all subsequent events or transactions for potential recognition or disclosure through June 10, 2019 the date these financial statements were available to be issued.